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Purpose

: Agreement or memorandum of an agreement - if not otherwise provided for

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First Party Name

: Secretary

First Party Address

: Samkalp Vedhik IAS Educational Trust Bio arcade,
Marine drive, Kochi, Ernakulam, 682011

Second Party Name

: Dr Sr N M Louly

Second Party Address

: Principal, Mercy college Palakkad 678006

Vendor Code & Name

: 11102954 - KURSHITHA BEEGAM

Treasury Code & Name

: 1110 - Additional Sub Treasury, Ernakulam

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MEMORANDUM OF UNDERSTANDING

This **MEMORANDUM OF UNDERSTANDING** is entered into at Ernakulam, Kerala, India on the 10th day of April, 2026

BY AND BETWEEN

SAMKALP VEDHIK IAS EDUCATIONAL TRUST, having its registered office at 86 Basement, Old Rajendra Nagar Road, New Delhi, Delhi, 110060, and office on the Bio Arcade, Justice Chandrasekhara Menon Rd, Near Maharaja's college ground, Marine Drive, Kochi, Ernakulam, Kerala 682011, represented by its Secretary, Mr. James Mattam herein after referred to as the '**FIRST PARTY**'



N.M. Louly



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KURSHITHA BEEGAM
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Ernakulam

AND

MERCY COLLEGE PALAKKAD, QJ9P+WGG Mercy College, Mercy College Jct, Pallippuram, Palakkad, Kerala 678006, India, represented by its Principal, Dr. Sr. N. M. Louly herein after referred to as the '**SECOND PARTY**'.

1. The **FIRST PARTY** is an organization providing education and coaching for different competitive exams and other educational services under the brand name "Samkalp Vedhik IAS Academy" also runs colleges and other educational institutions across India.

2. The **SECOND PARTY** Mercy College Palakkad, QJ9P+WGG Mercy College, Mercy College Jct, Pallippuram, Palakkad, Kerala 678006, India.

3. As part of improving the academic activities of the **SECOND PARTY** it has decided to have a collateral understanding with the **FIRST PARTY** to have a coaching centre at the premises of the **SECOND PARTY** so that the same will be useful to both sides. This collateral understanding is entered only for the purpose of conducting the coaching class for UPSC civil services, government competitive examinations, and other integrated programmes.

4. The premises including the infrastructure facilities of the **SECOND PARTY** will be used for carrying out training and educational activity as stated above only.

5. The **FIRST PARTY** is equipped with sufficient resource team, research and development team, content development team, administrative and marketing team to carry out the training programs.

Now therefore the parties hereby execute this memorandum of understanding in consideration of the mutual promises, representations and warranties and in accordance with the terms and conditions specified here under.

2. THE NATURE AND RESPONSIBILITIES OF THE PARTIES

(A) THE FIRST PARTY

- i. The **FIRST PARTY** shall conduct the classes using the premises of the **SECOND PARTY** to provide training of the courses as per the Annexure A.
- ii. The **FIRST PARTY** will conduct the mutually decided training programmes and responsible for delivering the classes, study materials, assessments in a disciplined way without affecting the goodwill of both parties.



- iii. The FIRST PARTY shall provide monthly periodical reports to the SECOND PARTY in relation to the activities and also provide financial details to the SECOND PARTY once in every three months.
- iv. The FIRST PARTY will conduct assessments for students and provide academic reports to the students and SECOND PARTY.

(B) THE SECOND PARTY

- i. To provide the premises, required physical infrastructure including high-tech class rooms and space for faculty and coordinators.
- ii. Shall obtain all licence and permissions from the appropriate authorities for conducting the classes.
- iii. Apart from class room facility provide office, power backup, boards, projectors, electricity, water and such other facilities.
- iv. To keep the premises clean and tidy and also to carry out the safety measures as required.

3. THE FINANCIAL COMMITMENTS

- i. On the basis of the above understanding both the parties shall fulfil their respective responsibilities. The revenue generated from the establishments will be shared in the ratio of 80:20 between FIRST PARTY and SECOND PARTY respectively. The second party can engage a course coordinator to supervise the entire activities, including the verification of accounts.
- ii. Courses and Course Fee for the financial year 2026-2027 is attached in the Annexure A.

4. Term of the Agreement

The term of the agreement shall be Five years from the date of signing and extendable for five years with the consent of both Parties.

5. APPLICABILITY

This MOU is binding on both the parties till sustain as the parties entered into definite agreements. The rights and benefits, liabilities and responsibilities contained in the MOU cannot be assigned to any other person without the written consent of the other.



If any dispute arises between the parties the same shall be resolved in accordance with the Arbitration and Conciliation Act, 1996 and the same shall be at Ernakulam.

Signed and Delivered by on 10th day of April, 2026

First Party:

Mr. James Mattam

Secretary,
Samkalp Vedhik Educational Trust



Second Party:

Dr Sr N. M. Louly

Principal,
Mercy College, Palakkad-08
Mercy College Palakkad



Date:

Witnesses

1. *Bini Thomas*

Name: Bini Thomas

Address:

2. *Bini Thomas*

Name: Bini Thomas

Address:

1.

Dr. Sr. Swidhu K.K.

Name: Dr. Sr. Swidhu K.K.

Address: Asst. Professor in Botany
Mercy College Palakkad

2.

Dr. Divya K. Nair

Name: Dr. Divya K. Nair

Address: Asst Professor
Dept of Chemistry
Mercy College, Palakkad

Annexure A

Course Name	Mode	Duration	Course Fee
MBA in Public Administration integrated with civil services coaching	Classroom	2 Years	Rs. 2,90,000
MBA in Public Administration	Online	2 Years	Rs. 90,000
Civil Services Coaching	Classroom	1 Year	Rs. 1,20,000
Civil Services Coaching	Online	1 Year	Rs. 60,000
Civil Services Coaching	Offline	2 Years	Rs. 1,20,000
Civil Services Coaching	Online	2 Years	Rs. 60,000
Mentoring	Online	1 Year	Rs. 6,900

Discount and Scholarship for SECOND PARTY (Mercy College Palakkad) students and alumni

- 10% of the course fee except Mentoring Program
- 50% of the course fee for Mentoring Program




N.M. Laxmi